

2021 Performance Scorecard

	Objective/ Measure	Formula	Weight	Rating System	2021			
					Annual	2nd Quarter		
						Target	Actual	
Socio-Economic Impact	SO 1 Contribute to Inclusive Growth and Spur Regional Development							
	Increase Total Value of Loans Guaranteed to the following Sectors							
	SM 1	a. Housing	Value of Outstanding Guaranty for the year	15%	(Actual/Target) x Weight	₱146.29 Bn	₱147.62 Bn	P176.63 Bn
		b. Priority Sector/ MSME		10%		₱4 Bn (50% of P8 Bn)	₱2 Bn (50% of P 4 Bn)	₱0.869 Bn (50% of P 1.738 Bn)
		c. Agriculture		5%		₱3.12 Bn (85% of P3.67 Bn)	₱1.190 Bn (85% of P1.40 Bn)	P2.974 Bn (85% of P3.499 Bn)
Sub-Total			30%					
S	SO 2 Develop or Implement Programs as a Reliable Key Partner							
	SM 2a	Percentage Implementation of the MSME Credit Guarantee Program	Actual Accomplishment	5%	(Actual/Target) x Weight	Implemented to 8,000 new MSMEs	4,000	12,686
		Increase No. of	Actual	0 %	(Actual/Target)	Housing Sector: 10,302 New Housing Loan Borrowers	2,060	12,120

SM 2b	Beneficiaries in the Key Sectors	Accomplishment	(For Monitoring Only)	et) x Weight	Priority Sector/ MSME: 8,000	2,000	3,162	
					Agri: 40,950 new Agri-based workers	11,671	35, 360 Agri-based workers	
SO 3	Enhance Public Image or Reputation as a Reliable Partner of Progress							
SM 3	Percentage of satisfied customers	Number of respondents who gave a rating of at least Satisfactory over Total Number of respondents	5%	(Actual/Target) x Weight If less than 80% = 0%	90% Satisfactory Rating	- 0 -	- 0 -	
SO 4	Implement Regulatory and Supervisory Functions over BLAs							
SM 4	Conduct Operations Audit in Building and Loan Associations	Number of operations audits conducted	5%	(Actual/Target) x Weight	Conducted Operations Audit to all BLAs under the supervision and regulation of PhilGuarantee	Assign the Audit Team that will conduct the Building and Loan Associations (BLAs) Audit Team	Audit Engagement was assigned and preliminary meeting with the HGC group has been conducted by the Audit Team.	
	Sub-Total		15%					
L	SO 5	Achieve Sound Financial Results						
SM 5	Increase Total Comprehensive Income	Total Revenue less total expenses	10%	(Actual/Target) x Weight	₱449.18 Mn	₱230.60 Mn	₱1.511 Bn (Tentative)	

SM 6	Sales Value of Acquired Asset	Actual Sales Values of Acquired Asset / Target sales value	5%	(Actual/Target) x Weight	₱159.60 Mn	₱89.55 Mn	₱34.99 Mn
SM 7	Improve Collection Efficiency Rate	Value of actual collections during the year / Total Collections for the year	10%	(Actual / Target) x Weight	75% Collection Efficiency Rate	35%	66%
Sub-Total			25%				
SO 6	Enhance Operational Reliability						
SM 8	Implement Quality Management	Actual Accomplishment	5%	All or Nothing	ISO 9001:2015 Certification (2nd Surveillance Audit)	Review of Citizen's Charter/, Reconstitution of IMS Core Team/ Conduct of ISO Trainings/ Conduct of Internal Audit	<ul style="list-style-type: none"> • Reconstitution of IMS Core Team Per Office Order 2021-017 April 21, 2021 • Conduct of Information Security Controls Implementer's Course by EIAN Consulting last June 14-15, 2021 for first batch and June 24 & 28, 2021 for the second batch. • Conduct of Internal Audit June 17-30, 2021 • Review of Citizen's Charter per Memo dated June 29, 2021

SM 9	Implementation of Information Systems Strategic Plan	Actual Accomplishment	5%	All or Nothing	Updated Board/DICT-approved Information Systems Strategic Plan	Consultant to provide recommendations to ICT Modernization and reflect the changes to the ISSP	<ul style="list-style-type: none"> - These proposed ICT Systems and resources of the Digital Transformation will be subjected to further study and verification. These are be part of the deliverables of the Consultant for the ICT Modernization Study. The ICT Modernization Study has commenced and the Consultant will submit results and recommendations by September of 2021.
SO 7	Promote Digital Transformation						
SM 10	Automation of key Processes	Actual Accomplishment	10%	All or Nothing	Digital payment platform as an ongoing frontline service automation innovation	Ongoing implementation	<ul style="list-style-type: none"> - Sought the approval of the Board for the G-Cash and Bayad Center payment platform. - Started receiving payments thru G-Cash - Awaiting feedback as to the uploading of the PGC own e-payment portal thru Bayad Center.
	Sub-Total		20%				

		SO 8 Improve Competencies						
LEARNING & GROWTH	SM 11	Complete the Competency Model	Actual Accomplishment	10%	All or Nothing	Board Approved Competency Framework with: <ol style="list-style-type: none"> 1. Competency Catalogue 2. Competency Table 3. Competency Matrix 4. Position Profiles 5. Competency-Based Job Description 	Development of Competency Matrix	<ul style="list-style-type: none"> - Conducted market research on possible providers to assist in the development of PHILGUARANTEE Competency Model; and - Submitted the Terms of Reference and Memorandum to PCEO for the microlearning sessions/workshop to assist in the development of the Competency Model.
		Sub-Total		10%				
		Total		100%				