

**PHILIPPINE GUARANTEE CORPORATION**

**BIDS AND AWARDS COMMITTEE (BAC)**

**MINUTES OF THE MEETING**

**PRE-BID CONFERENCE**

(Via Video Conference)

Procurement of Firewall with Transceiver/PGC-BAC-2021-001G;

Procurement of Executive and Productivity Laptops/PGC-BAC-2021-002G

March 3, 2021; 1:30 P.M.

Present:

**BAC** : Jimmy B. Sarona (Chair)  
Ian A. Brioness (Vice Chair)  
Arsenio C. De Guzman  
Rafael P. Delos Santos  
Melinda M. Adriano  
Jose Eduardo B. Vilar (Technical Expert)  
Lloyd A. Sioson (End User)

**BAC Secretariat** : Rosemarie N. Principe  
Karenina V. Joaquin  
Venessa T. Pelias

**TWG** : Rodel B. Salavacion  
John Edward C. Alferez  
Oliver L. Templo  
Atty. Maria Lourdes B. Abayari

Jackie Lou M. Eugenio

**Observer** : Jeniffer A. Tiglao – Commission on Audit

**Prospective Bidders** : Sandra Muchuelas (**Advance Solutions, Inc.**)  
Cenmar Castillo (**American Technologies Inc.**)  
Crisha Enriquez (**Radenta Technologies Inc.**)  
Del Diezma (**Radenta Technologies Inc.**)  
Maria Ceristina V. Zubrano (**SMS Global Technologies, Inc.**)  
Marcial C. Vega (**SMS Global Technologies, Inc.**)  
Roxanne Santiago (**Microgenesis Business Systems**)  
Juliet Bernardo (**Microgenesis Business Systems**)  
Jessica Guillermo (**Quartz Business Products Corp.**)  
Erica Dino (**AGD Infotech, Inc.**)  
Mirasol Gamolo (**Pronet Systems Integrated Network Solution Inc.**)  
Travis Daniel Wolfe Robles (**Integrated Computer Systems, Inc.**)  
Abigail Olivar (**Integrated Computer Systems, Inc.**)  
Vincent Castillo (**Integrated Computer Systems, Inc.**)  
Ma. Liza Migrato (**Integrated Computer Systems, Inc.**)  
Jomar Cortez (**VTS ECS Phils, Inc.**)  
Gelaine Domingo (**Fortinet Philippines**)  
Acahilig (**did not give their company name**)  
Eriz Padiernos (**did not give their company name**)  
Kimberly Aguilar(**did not give their company name**)

**Support Staff** : Patricia Anne P. Dela Peña

A. CALL TO ORDER

There being a quorum, the meeting was called to order at 1:45 P.M. with the Chairperson presiding.

B. PRESENTATION (Annex "A")

Ms. Joaquin presented the following:

1. PRELIMINARIES

Invitation to Bid and Public Bidding Documents were posted on the Philguarantee and PhilGEPS websites and Philguarantee's Bulletin Board on February 22, 2021.

Invitations to Observers were sent on February 22, 2021 and physically delivered to Philippine Chambers of Commerce and Industry, Philippine Institute of Supply Management and Commission on Audit (COA). However, no one attended except Jeniffer Tiglao of COA.

2. SCOPE OF BID

The scope of bid is identified below:

- Procuring Entity: PHILIPPINE GUARANTEE CORPORATION
- Name of the Contract/Identification Number: **Procurement of Firewall with Transceiver/PGC-BAC-2021-001G; Procurement of Executive and Productivity Laptops/PGC-BAC-2021-002G**

3. FUNDING INFORMATION

The funding source is the Government of the Philippines (GOP) through Philippine Guarantee Corporation's Corporate Operating Budget for FY 2021 with an Approved Budget for the Contract (ABC) as follows:

**Lot 1 - Pesos: One Million Two Hundred Thousand (Php1,200,000.00) for the procurement of Firewall with Transceiver/PGC-BAC-2021-001G; and**

**Lot 2 - Pesos: Eight Million One Hundred Forty-Nine Thousand Eight Hundred (Php8,149,800.00) for the procurement of Executive and Productivity Laptops /PGC-BAC-2021-002G**

4. OFFENSES AND PENALTIES

Everyone was reminded of the Offenses and Penalties under Section 65 of the IRR of RA 9184.

## 5. BIDDING REQUIREMENTS (Annex B)

Bid Data Sheet, Special Conditions of Contract, Schedule of Requirements and Technical Specification were presented by Mr. Oliver L. Templo.

## 6. DOCUMENTS COMPRISING THE BID

The eligibility, technical and financial requirements, sealing and marking of bids and forms were presented.

Item 6 of GPPB Resolution 09-2020 on alternate documentary requirements for procurement activities during the State of Calamity, or implementation of community quarantine or similar restrictions declared or being implemented either in the locality of the PE or of the Bidder was also presented.

## 7. IMPORTANT DATES AND REMINDERS

Brief description and requirements of the procurement activities (i.e. request for clarifications, issuance of Supplemental Bid, Submission of Bids, Opening and Preliminary Examination of Bids) were presented as well as its corresponding timelines.

## C. QUESTIONS AND CLARIFICATIONS

1. Advance questions/clarifications were received by the BAC Secretariat and were answered by Mr. Templo as follows:

### From Radenta Technologies Inc. – Delilyn Diezma (Del)

I would just like to clarify on the following items on of the Technical Specifications:

- Item No. 1.13 (page 33) **10GE BASE-SR SFP Module, Enterprise Class (8pcs)**
  - *Pls kindly confirm if 8port 10GE is needed for the Firewall or just the number of transceivers?*
    - **It's 8 PCS of 10GBASE-SR SFP Module not port and Yes confirm for this.**
  - *8 Transceiver Modules (Purpose 4 modules on the firewall and four modules on the Top Of Rack Switch*
    - **This is a pair for the firewall and Core switch (2x, in Citi and Jade bldg).**
- Item No. 1.17 (page 34) – **“Proposed Firewall/UTM Appliance for Head Office (Minimum Specifications) must be different from the existing Firewall.”**
  - *May we know what is your existing Firewall in your Head Office?*
    - **Sonicwall**

### From Advance Solutions Inc. – Sandra Muchuelas

- **For Executive and Productivity Laptop – End User**
  - *Kindly verify if End-User allow 2014 Gartner's Magic Quadrant since Gartner no longer release magic quadrant for PC*
    - **If 2014 is the latest in Enterprise Laptops (not PC).**
  - *Kindly verify if End-User allow any quarters of IDC PC Shipment for the last 2 years*
    - **Any period in the last two years**

- *Kindly verify if End-User require Demo unit as per Letter E: Additional requirements for Laptop bullet no.2 regarding Unboxing and Testing requirement*
  - Demo unit is not required. All delivered laptops will be unboxed and tested for functionalities before deployment to end users.
- *Kindly verify what do you mean under Letter E: Additional requirements for Laptop bullet no. 3 about operational after the expiration of trial licenses*
  - **e.g. if anti-virus trial license has expired, it should still be able to detect and remove known malware, although it can no longer defend against new malwares as it is no longer receiving updates**
- *Kindly verify if end-user allow 1 year warranty for the accessories and battery, since the accessories and battery are considered consumable parts -*
  - **Accessories are not part of the three (3) year warranty, however, the battery which is an integral part of the laptop should be covered by the three (3) year warranty.**

From Quartz Business Products Corp. – Jessica Guillermo

• **Item 1: Executive Laptop computers (PGC-BAC-2021-002G) x 42 units**

Kindly see items below for your review.

Current	Request to Change
<b>Ports</b> - 2 x USB-C 3.2 Gen 2 (Display Port & power delivery)	Change to 1 x USB-C 3.2 Gen 2 (Display Port & power delivery) or Higher (Thunderbolt™ 4)
<b>Ports</b> - 4-in-1 card reader	Change to Micro SD card reader
<b>Power Supply</b> - 65W Smart AC adapter (with Power Cord and AC wall Plug)	65W AC adapter (with Power Cord)
<b>Dimension</b> - 12.48 in x 8.6 in x 0.59 in	12.48 in x 8.6 in x 0.59 in (Minimum)

Note:

- Since we don't have AMD Renoir (4000 series) will provide intel 11 gen for them.
- Backpack and Mice shipped together with laptop (Included in the box)

**Item 2: Productivity Laptop computers (PGC-BAC-2021-002G) x 133 units**

Current	Request to Change
<b>Ports</b> - 2 x USB-C 3.2 Gen 2 (Display Port & power delivery)	Change to 1 x USB-C 3.2 Gen 2 (Display Port & power delivery) or Higher (Thunderbolt™ 4)
<b>Ports</b> - 4-in-1 card reader	Change to Micro SD card reader

Note:

- Backpack and Mice shipped together with laptop (Included in the box)
  - These will be deliberated by the end-user and will issue a Bid Bulletin accordingly.

2. Questions/clarification raised during the open forum:

**From SMS Global Technologies, Inc. - Marcial C. Vega**

On the qualifications of bidder, Item No. 1:

The Bidder should be duly authorized by the manufacturer/distributor to provide, sell, configure and support the firewall and management appliance and this must be supported by a certification from the manufacturer/distributor.

Does the statement **“provide, sell, configure and support the firewall and management appliance”** must be explicitly stated in the certification to be issued by the manufacturer/distributor?

- Mr. Templo affirmatively responded and explained that it would be easier to evaluate if it is the exact wording, otherwise it will be subjected to interpretation and support is more important to PhilGuarantee.

On the training requirement:

Is it vendor instructor lead training which is more costly or administrative training which can be done in a day or two-day training with a voucher, since the budget is too tight.

- Mr. Alferez explained that the administrative training is more on firewall knowledge in terms of administrative capability. PhilGuarantee's requirement is a comprehensive training and not a simple transfer of knowledge.

On Bidding Documents

Where to buy the bidding document?

- Ms. Joaquin replied to buy it from Jade Building office.

**From American Technologies Inc. - Cenmar Castillo**

On Technical Specification

Will the firewall be used?

- Mr. Templo answered yes, since the firewall will be patched in the 10 mbps switch, that is the reason for the requirement of a transceiver.

Is 1GB SFP allowed since in the firewall module, it can be noted that it is capable to SFP and it is not supported for the 10GB which is SFP plus?



- Mr. Alferez explained that the transceiver must be compatible with the switch, it does not matter if it is 1GB or 10GB, the throughput will not go beyond 10GB.
- Mr. Oliver further explained that SFP requirement is not throughput based but compatibility, since there is no requirement of 10GB throughput on the firewall.

How many pieces are required?

- Mr. Templo responded that it is 8 pieces, 4 for the firewall and 4 for the Top Of Rack TOR switch

**From Integrated Computer Sytems, Inc. – Vincent Castillo**

On Technical Specifications - Firewall with transceivers – Item 1.3

Are the requirements, 4 transceivers for the firewall and 4 transceivers for the Top Of Rack?

- There are no receiving transceivers on the existing TOR switches, what PhilGuarantee requires are transceivers both from firewall to switch.

What is the brand and model of the Top Of Rack switches?

- Cisco, the exact model will be included in the Bid Bulletin

**From Integrated Computer Sytems, Inc. – Travis Daniel Wolfe Robles**

**From Microgenesis Business Systems - Juliet Bernardo**

On Both Laptops, 4-in-1 card reader

Is it possible to change it to SD Card Reader since not all brands specify it as 4-in-1 card reader, but it has a card reader?

- This will be included in the Bid Bulletin

**From Microgenesis Business Systems - Juliet Bernardo**

On Laptop - delivery date

Can it be adjusted to 90 calendar days instead of 60 calendar days because of availability of parts.

- It cannot be adjusted because it is urgently needed, originally it was 45 calendar days however, it was adjusted to 60 calendar days because suppliers cannot meet the prior requirement.

**From Quartz Business Products Corp. - Jessica Guillermo**

On Laptop - Magic Quadrant

Is it possible to consider the top 3 IDC?



- Mr. Alferez answered that it could be Magic Quadrant or top 3 IDC. It will be included in the Bid Bulletin.

When will the final decision on the requests be available?

- Ms. Joaquin answered that last day of issuance of Supplemental Bid is on March 8, 2021 and the request for clarification is on March 5, 2021.

**From Integrated Computer Systems, Inc. – Abigail Olivar**

To bid for both 2 lots, is it going to be two (2) separate eligibility documents or one (1) for both?

- Ms. Joaquin replied that is one (1) eligibility documents for both, but identify which lot the bid is for.

On the SLCC, should it also be separated or one for both?

- Ms. Joaquin answered that the SLCC should be similar to the project to be bid, so it has to be separated.

On the title of bidding documents, should the lot number be indicated or not?


- Ms. Joaquin said that it is better to indicate the lot number in the title of the documents for easier identification of the project being bid for.

There being no other matters for discussion, the meeting was adjourned at 2:54 P.M.

Prepared by:

  
**KARENINA V. JOAQUIN**  
BAC Secretariat

Reviewed by:

  
**ROSEMARIE N. PRINCIPE**  
BAC Secretariat, Team Lead

Approved by:

  
**JIMMY B. SARONA**  
Chairperson

  
**IAN A. BRIONES**  
Vice-Chairperson

  
**ARSENIO C. DE GUZMAN**  
Member





**RAFAEL P. DELOS SANTOS**  
Member



**MELINDA M. ADRIANO**  
Member



**JOSE EDUARDO B. VILAR**  
Provisional Member (Technical)



**LLOYD A. SIOSON**  
Provisional Member (End User)